



Manufacturer Benefits From Vendor Consolidation Strategy

Results

The company now benefits from an exceptionally well-engineered label management program that supports Lean Manufacturing standards.

Challenge

A major manufacturer of commercial-grade kitchen equipment was struggling to manage more than 20 different label vendors for just one of their industry markets. The administrative complexity created by numerous vendor relationships consumed valuable time and resources that could be better spent elsewhere. It also resulted in an inefficient mix of label material constructions, adding to the engineering staff's burden as they juggled multiple printed parts specifications and approval processes. The fragmented nature of the label program made it impossible to standardize materials, led to uneven label production execution and ultimately resulted in significantly higher costs.

Solution

Utilizing our MAP³ (Methodical Assessment of Printed Parts and Processes) methodology, Taylor's labeling solutions experts streamlined the customer's entire label program.

- The form, fit and function of hundreds of printed parts were carefully reviewed. Each label was examined to ensure it used the ideal materials and met all performance and durability requirements.
- Opportunities were identified to consolidate and standardize labels, enabling optimization of label material specifications and creating savings opportunities in the inventory management and procurement processes.
- Taylor devised an enterprise labeling and technical literature management program for the customer to operationalize the consolidation of more than 20 legacy vendors into a single program.
- The new label program created by Taylor incorporated Lean Six Sigma principles and a total cost improvement strategy with contracted year-over-year savings. It was also designed to ensure production lines would not shut down due to a lack of printed parts.



COST SAVINGS

The efficiency of working with a single vendor partner enables contracted year-over-year cost reductions.



RISK REDUCTION

Formalized Six Sigma quality assurance and line-down avoidance programs eliminate operational risk.



STRATEGIC GOALS

Vendor consolidation and regulatory compliance (ANSI and UL) are managed by Taylor's subject matter experts.